

## Harford County Board of Estimates Meeting

June 15, 2021  
1:01 p.m.  
Conference Call

### Present:

Barry Glassman, Harford County Executive (joined mtg. at Item No. 06-15-21-06)  
Benjamin Lloyd, Director of Administration and designee of the County Executive  
Karen D. Myers, Director of Procurement  
Patrick Vincenti, County Council President  
Robert Sandlass, Treasurer  
Joseph Siemek, Director, Department of Public Works  
Margaret Hartka, Senior Assistant County Attorney

### Absent

Warren L. Hamilton, County Council Appointee  
Timothy Hopkins, County Executive Appointee

### Announcement from Benjamin Lloyd

Mr. Benjamin Lloyd notified the attendees that Harford County Government was following protocol under the Open Meetings Act during the COVID-19 Emergency.

### Approval of Minutes of the June 1, 2021 Board of Estimates Meeting

The minutes of the June 1, 2021 Board of Estimates Meeting were approved by general consent.

### Item No. 06-15-21-01

Mr. Kuba presented Solicitation No. 22-046; Cohesity DataProtect Service; Piggyback- State of Maryland COTS Contract # 060B2490021.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Nick Kuba from the Office of Information and Communication Technology stated that this proposal is for the Cohesity DataProtect Service subscription and hardware.

The Office of Information and Communication Technology recommends award in the amount of \$449,988.61 to CAS Severn, Inc. of Laurel, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

### Item No. 06-15-21-02

Mr. Hopkins presented Solicitation No. 22-029; Dr. Douglas Gilbert Sward; Negotiated Procurement.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Edward Hopkins from the Department of Emergency Services is requesting approval for a Harford County Medical Director with oversight of the Harford County Department of Emergency Services, the Harford County Sheriff's Office, the Harford County Volunteer Fire and EMS Association, and the Harford County EMS Foundation.

The Department of Emergency Services recommends award in the amount not to exceed \$40,000.00 to Dr. Douglas Gilbert Sward of Ellicott City, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-03**

Mr. Smith presented Solicitation No. 21-249; SCADA Server Upgrade; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Bill Smith from the Department of Public Works stated that this proposal is for the replacement and upgrade to the Supervisory Control and Data Acquisition (SCADA) server system and associated software at the Abingdon Water Treatment Plant.

The Department of Public Works recommends award in the amount of \$144,836.44 to Insource Software Solutions, Inc. of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-04**

Mr. Schoenberger presented Solicitation No. 22-041; Intergovernmental Agreement for Solid Waste Management Services; Negotiated Procurement.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Jeff Schoenberger from the Department of Public Works is requesting approval of the Intergovernmental Agreement (IGA) with the Maryland Environmental Service (MES) to continue operating the County's solid waste management program.

The Department of Public Works recommends award in the amount not to exceed \$6,946,810.00 to Maryland Environmental Service (MES) of Millersville, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-05**

Mr. Cunningham presented Solicitation No. 21-271; Motorola Ethernet Upgrade; Sole Source.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Randall Cunningham from the Department of Emergency Services stated that this proposal is for an equipment purchase to upgrade two parts of the County's public safety and public service radio system. The current backhaul communications from each tower site will be upgraded to Ethernet and utilize the County HMAN fiber for part of the redundancy plan.

The Department of Emergency Services recommends award in the amount of \$960,110.88 to Motorola Solutions, Inc. of Chicago, IL in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-06**

Mr. Behles presented Solicitation No. 13-152; Excess Liability Insurance; Change Order # 8.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Chris Behles from the Law Department, Risk Management Office, stated that this proposal is for the renewal of the public entity excess liability insurance policy for Harford County, Maryland. The policy is necessary to protect Harford County, Maryland against all general, automobile, employment practices, law enforcement, and error or omission liability related incidents.

The Law Department, Risk Management Office, requests approval for Change Order # 8 in the amount of \$179,777.00, increasing the contract total amount to \$879,187.00 to States Self-Insurers Risk Retention Group, Inc. of Minneapolis, MN in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-07**

Mr. Behles presented Solicitation No. 21-240; Property, Crime, Cyber Security, and Pollution Liability Insurance; Competitive Sealed Bid.

Mr. Siemek made a motion to approve the recommendation, seconded by Ms. Myers.

Mr. Chris Behles from the Law Department, Risk Management Office, is requesting approval for Property, Crime, Cyber Security, and Pollution Liability Insurance. The policy is necessary to protect Harford County, Maryland against all property, automobile, cyber, pollution, or crime related incidents.

The Law Department, Risk Management Office, recommends award in the amount of \$829,009.39 to Riggs, Counselman, Michaels & Downes, Inc. of Baltimore, MD and \$21,966.00 to Alliant Insurance Services, Inc. of Newport Beach, CA in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-08**

Mr. Casey presented Solicitation No. 22-008; Janitorial Services; Request for Proposal.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. James Casey from the Department of Administration, Division of Facilities and Operations, stated that this proposal is for janitorial services for Administration, Department of Parks and Recreation, Sheriff's Office, DPW Highways and Water and Sewer, and the Department of Emergency Services.

The Department of Administration, Division of Facilities and Operations, requests approval for award in the amount not to exceed \$1,000,000.00 per year to Broadway Services, Inc. of Baltimore, MD, Interstate Building Maintenance Corporation of Horsham, PA and Multicorp, Inc. of Columbia, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-09**

Ms. Thomson presented Solicitation No. 21-031; Elevator Maintenance Services; Change Order # 2.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Melissa Thomson from the Division of Facilities and Operations stated that this proposal is for the service and modernization for all County owned elevators.

The Division of Facilities and Operations requests approval for Change Order # 2 in the amount of \$239,500.00, increasing the contract total amount to not to exceed \$353,913.00 for the remainder of the current contract term to Delaware Elevator, Inc. of Salisbury, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-10**

Mr. Patrick presented Solicitation No. 21-272; Police Interceptors; Piggyback- State of Maryland BPO Contract # 001B1600355.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of seventy-two (72) 2021 Ford Police Interceptors (Police Units).

The Department of Procurement, Fleet Management, recommends award in the amount of \$2,334,600.00 to Apple Ford, Inc. of Columbia, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-11**

Mr. Hebel presented Solicitation No. 21-260; Handicap Ramp and Curb Repair; Competitive Sealed Bid.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Glen Hebel from the Department of Public Works is requesting approval for replacement of handicap ramps and damaged curbs at various identified locations throughout the County.

The Department of Public Works recommends award in the amount of \$161,700.00 to ECM Corporation of Fort Washington, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

**Item No. 06-15-21-12**

Mr. Maley presented Solicitation No. 21-152; Low Voltage Electrical Services; Change Order # 1.

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Ed Maley from the Department of Public Works stated that this proposal is for Open End Low Voltage electrical work in three classifications-Fire Systems, Security and Video Surveillance Systems, or IT Cabling and Audio-Visual Systems for various County locations.

The Department of Public Works requests approval for Change Order # 1 in the amount not to exceed \$600,000.00, increasing the contract not to exceed total to \$1,200,000.00 for the remainder of the contract to Bowings & Huber LLC d/b/a/ BoMark Technology Group of Hampstead, MD, Harford County Security Systems, Inc. t/a Harford Alarm Company of Bel Air, MD, Infiniti Technologies, Inc, of Rosedale, MD, Maryland Sound and Images, Inc. of

Randallstown, MD and The Tel-Net Group, Inc. of Baltimore, MD in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved with two members absent.

With no further business, the meeting was adjourned at 1:32 PM.

Respectfully submitted,

Michele Silvestri  
Recording Secretary