

Harford County Board of Estimates Meeting

March 7, 2023
1:00 p.m.
220 S. Main Street
1st Floor Conference Room

Present:

Robert McCord, Director of Administration and designee of the County Executive
Kevin Greenwell, Director of Procurement
Patrick Vincenti, County Council President
Robert Sandlass, Treasurer
Warren L. Hamilton, County Council Appointee
James Richardson, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Deputy County Attorney

Announcement from Robert McCord

Mr. McCord notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the February 7, 2023 Board of Estimates Meeting

The minutes of the February 7, 2023 Board of Estimates Meeting were approved unanimously.

Item No. 03-07-23-01

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Welsh presented Solicitation No. 23-200; Sharri McDaniel- Independent Contractor; Negotiated Procurement.

Ms. Susan Welsh from the Department of Community Services is requesting approval for a certified fitness instructor to teach tuition-based fitness classes and to conduct fitness room orientations for citizens 55 and over at Harford County Senior Activity Centers.

The Department of Community Services recommends award in the amount not to exceed \$32,000.00 per year to Sharri McDaniel of Joppa, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-02

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Brooks presented Solicitation No. 23-208, Network Managed Services; Piggyback- State of Maryland CATS # 060B2490023.

Ms. Lauren Brooks from the Harford County Sheriff's Office stated that this proposal is for the purchase of managed services for network switches, firewalls, and monitoring of the virtual machine environment. Managed Services is responsible for maintaining and anticipating the needs for a range of processes and functions for the purpose of improved operations and reduced budgetary expenditures through the reduction of directly employed staff.

The Harford County Sheriff's Office recommends award in the amount not to exceed \$132,410.00 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-03

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Corporal Fraser presented Solicitation No. 23-210; ELSAG LPR Projects; Sole Source.

Corporal Shane Fraser from the Harford County Sheriff's Office stated that this proposal is for Automatic License Plate Recognition (ALPR). The ALPR system consists of a high-speed camera, mounted either at a fixed location or on a mobile patrol vehicle, and a computer to convert data from electronic images of vehicle license plates into a readable format. The information is then compared to information against specified databases of license plates.

The Harford County Sheriff's Office recommends award in the amount of \$241,389.92 to Selex ES, Incorporated of Greensboro, North Carolina in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-04

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Cunningham presented Solicitation No. 20-160; Wireless Radios and Accessories; Change Order # 2.

Mr. Randall Cunningham from the Department of Emergency Services stated that this proposal is for the purchase of portable radios, mobile radios, and accessories, such as wiring harnesses, antennas, battery replacements and other parts for all public service and public safety equipment for multiple County agencies.

The Department of Emergency Services requests approval for Change Order # 2 in the amount not to exceed \$1,000,000.00 for this year only, increasing the contract total not to exceed amount to \$1,500,000.00 for this contract year only to Motorola Solutions, Incorporated of Schaumburg, Illinois in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-05

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Patrick presented Solicitation No. 23-209; 2023 International Cab and Chassis Only; Piggyback – Sourcewell Contract # 060920-NVS.

Mr. Warren Patrick from the Department of Procurement, Fleet Management, stated that this proposal is for the purchase of three (3) 2023 International cab and chassis to be used as the base for ambulance boxes.

The Department of Procurement, Fleet Management, recommends award in the amount of \$236,340.00 to Beltway International, LLC of Baltimore, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-06

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Hoover presented Solicitation No. 20-206; Demolition Services; Change Order # 5.

Ms. Angela Hoover from the Department of Parks and Recreation stated that this proposal is for the extension of the demolition services contract until the new demolition services contract bid process is completed.

The Department of Public Works requests approval of Change Order # 5 in the amount not to exceed \$100,000.00, increasing the contract total not to exceed amount to \$250,000.00 for the final option period to BARCO Enterprises, Incorporated of White Marsh, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 03-07-23-07

Solicitation 23-202, Solid Waste Management Program Rate Study, Sole Source.

Item 03-07-23-07 was removed from the agenda prior to starting the meeting.

With no further business, the meeting was adjourned at 1:20 p.m.

Respectfully submitted,

Michele Silvestri
Recording Secretary