

Harford County Board of Estimates Meeting

January 13, 2026
2:00 p.m.
220 S. Main Street
William Paca Conference Room, 1st Floor

Present:

Robert McCord, Director of Administration and designee of the County Executive
Spencer Ebann, Director of Procurement
Patrick Vincenti, County Council President
Warren L. Hamilton, County Council Appointee
Robert Sandlass, Treasurer
James Richardson, County Executive Appointee
Joseph Siemek, Director, Department of Public Works
Margaret Hartka, Deputy County Attorney

Announcement from Robert McCord

Mr. Robert McCord notified the attendees that Harford County Government was following protocol under the Open Meetings Act.

Approval of Minutes of the December 16, 2025 Board of Estimates Meeting

The minutes of the December 16, 2025 Board of Estimates Meeting were approved by general consent.

Item No. 01-13-26-01

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Miller presented Solicitation No. 24-078; BGE Utility Design and Relocation Services Replacement of Bridge H-066X Boggs Road; Change Order # 1.

Mr. Matt Miller from the Department of Public Works stated that this proposal is for the design and replacement of BGE services due to the replacement of Bridge H-066X Boggs Road.

The Department of Public Works recommends award in the amount of \$42,744.00, increasing the contract amount to \$192,744.00 to Baltimore Gas and Electric Company of Windsor Mill, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-02

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Hankins presented Solicitation No. 26-041; On Call Landscaping Services; Requests for Proposals.

Ms. Danielle Hankins from the Department of Public Works stated that this proposal is for the planting of trees and meadows for MS4 credit, and for routine maintenance and establishment phase periods for vegetation management for MS4 assets.

The Department of Public Works recommends award in the amount not to exceed \$2,000,000.00 per year to Bry's Lawn Care and Landscaping, LLC of Benson, Maryland, Ecotone, LLC of Cockeysville, Maryland, Environmental Quality Resources, L.L.C. of Gambrills, Maryland, Four Seasons Nursery & Landscape Services, Incorporated of Bel Air, Maryland, G&S Lawn Care, LLC d/b/a/ Chesapeake Landscaping, LLC of Jarrettsville, Maryland, and Patriot Land and Wildlife Management Services, Incorporated d/b/a/ Patriot Natural Resources of Beallsville, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-03

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Burke presented Solicitation No. 24-110A; Street Sweeping; Change Order # 1.

Mr. Charlie Burke from the Department of Public Works stated that this proposal is for two additional sweeping cycles for multiple areas along the Route 40 corridor in accordance with the Southern County Taskforce Program to reduce stormwater pollution by cleaning streets and capturing debris, sediment, trash, and leaves, before entering storm drains.

The Department of Public Works requests approval for Change Order # 1 in the amount not to exceed \$50,000.00 per year, increasing the contract not to exceed total to \$150,000.00 per year to Quiet Sweep, Ltd. of Brookeville, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-04

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Burke presented Solicitation No. 26-245; Rausch USA Mobile Pro Pipe Inspection Camera; Piggyback- Virginia Sheriff's Office Contract # 26-07-0711.

Mr. Charlie Burke from the Department of Public Works stated that this proposal is for the purchase of a new Rausch USA mobile pro pipe inspection camera system which produces high-quality 1080p video and includes a SONDE tracking system to locate the camera above ground, and the ability to inspect pipes with diameters from 6 to 72 inches. The software has POSM (Pipeline Observation System Management) which is compatible with the current GIS system. The current camera system has several functional issues and would need to be shipped to Canada for repairs.

The Department of Public Works recommends award in the amount of \$198,333.00 to Atlantic Machinery Incorporated of Silver Spring, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-05

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Fleming presented Solicitation No. 26-223; (25) New 2026 Ford Police Interceptors; Piggyback- Howard County Contract # 4400004546.

Mr. Leroy Fleming from the Department of Procurement stated that this proposal is for the purchase of twenty-five (25) new 2026 Ford Police Interceptors. The new vehicles will replace aging units that have over 100,000 miles, with

over 60% maintenance versus purchase price, and over five (5) years old. The high mileage vehicles will be taken to the auction and are expected to reclaim \$4,000.00 to \$7,000.00, per vehicle.

The Department of Procurement recommends award in the amount of \$1,162,125.00 to Hertrich Fleet Services, Incorporated of Milford, Delaware in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-06

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Ms. Brenner presented Solicitation 26-229; HCSO Body Armor; Piggyback- State of Maryland BPO Contract # 001B5600267.

Ms. Amanda Brenner from the Harford County Sheriff's Office stated that this proposal is for the purchase of body armor for newly employed Harford County Sheriff's Office law enforcement deputies and correctional officers, as well as the replacement of expiring and expired body armor for current law enforcement deputies and correctional officers that is deemed no longer serviceable.

The Harford County Sheriff's Office recommends award in the amount not to exceed \$200,000.00 per year to Atlantic Tactical, Incorporated of New Cumberland, Pennsylvania in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-07

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Wood presented Solicitation 26-233; VMware; Piggyback- Omnia Partners Contract # 23-6692-03.

Mr. Steve Wood from the Office of Information and Communication Technology stated that this proposal is for the purchase of VMware software that administers the County's virtual desktop environment. The County VMware Horizon Virtual Desktop Environment is accessed and used by departments and agencies including, but not limited to, fire services, DES 911 dispatch, DES paramedics, DES EOC, the Health Department, Water & Sewer, and the Department of Inspections, Licenses and Permits.

The Office of Information and Communication Technology recommends award in the amount of \$192,620.92 to Insight Public Sector, Incorporated of Chandler, Arizona in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-08

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Brown presented Solicitation 26-247; 9300 48-P Switches; Piggyback- The Rector and Visitors of the University of Virginia Agreement # UVA-AGR-IT-00178-ePlus.

Mr. Peter Brown from the Office of Information and Communication Technology stated that this proposal is for the purchase of fifty (50) Cisco Catalyst 9300 48-port switches with Advantage licensing to support the County's network infrastructure. The new switches will replace existing network switches that have reached their end of life. The

equipment is necessary to maintain network reliability, security, and performance, across County facilities, and to ensure continued vendor support and compatibility with current network standards.

The Office of Information and Communication Technology recommends award in the amount of \$372,790.70 to ePlus Technology, Incorporated of Herndon, Virginia in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

Item No. 01-13-26-09

Mr. Sandlass made a motion to approve the recommendation, seconded by Mr. Siemek.

Mr. Higbee presented Solicitation 26-253; APC Smart UPS; Piggyback- Montgomery County, Maryland Contract # 1184823.

Mr. Dan Higbee from the Office of Information and Communication Technology stated that this proposal is for the purchase of APC Smart-UPS batteries to provide continuity of power during the transition to generator power and as backup power during prolonged outages in the two (2) server rooms at 220 S. Main Street. The current UPS setup is at the end of its useful life.

The Office of Information and Communication Technology recommends award in the amount of \$81,938.00 to HCGI Hartford, Incorporated d/b/a HCGI of Columbia, Maryland in accordance with Section 41-25 of the Harford County Code.

This motion was unanimously approved.

MOTION TO CLOSE MEETING MADE BY: MR. EBANN, SECONDED BY: MR. SANDLOSS.

By general consent, the meeting has gone into closed session.

OPEN SESSION ENDED AT 2:23 p.m.

CLOSED SESSION BEGAN AT 2:25 p.m.

CLOSED SESSION ENDED AT 2:29 p.m.

BACK INTO OPEN SESSION AT 2:30 p.m.

Review of the Closed Session Meeting Minutes from September 23, 2025. Mr. Sandlass made a motion to approve, seconded by Mr. Siemek, and minutes were approved by general consent.

Mr. Robert McCord introduced Solicitation No. LAW 25-001, Item C-01-13-26-01.

Mr. Sandlass made a motion to approve the recommendations, seconded by Mr. Siemek.

The motion was unanimously approved.

With no further business, the meeting was adjourned at 2:30 p.m.

Respectfully submitted,
Michele Silvestri
Recording Secretary